

Insadec Training List

Soft Skills Training

Communication Skills
Email Writing Skills
Presentation Skills
Public Speaking Skills
Negotiation Skills
General Project Management
Business Etiquette
Leadership Skills
Leader & Manager Development
First-Time Managers & Mid-Level Managers
Effective People Management
Collaboration & Team Work
Motivation
Problem Solving Skills
Decision Making Skills
Strategic Thinking
Time Management Skills
Emotional Intelligence
Change Management
Personality Development
Conflict Resolution
Team Building Activities
Feedback
Performance Appraisal
Setting of KRAs & KPIs

Leadership Development

Communication skills
Strategic Execution
Sales Leadership Development
Others

Mental Health Training

Stress Management
Mental Health

B2B Sales Training

Inside Sales
Sales Closure
Sales Operations
Key Account Management
Sales Communication
Sales Negotiation

AI Awareness Training

AI Orientation & Awareness
Generative AI

Microsoft Products Training

MS Excel, PowerPoint, Word
MS Power BI
MS Power Platform
MS Project

HR Compliance Training

PoSH Training

DEI

Neurodiversity

Skill & Job Role Based Training

Young Leaders

Mid-Level Leaders

Sales Rep Training

Manager's Development

Communication skills for Customer Services, B2B Sales

Productivity Training

Many others

Miscellaneous/ Hobbies

Photography Workshop

Investments in Mutual Funds & Stocks Workshop

Campus to Corporate for college students

Events & Activities (Venue, Catering, Drinks, Entertainment, Emcee, Travel, Hotel, others)

Diwali Celebrations

Christmas Celebrations

New Year Celebrations

Mental Health Day

Yoga Day

Employee Engagement Day

Women's Day

Annual Day

Employees Meet

Stakeholders Meet

Distributors Meet

Sales Meet

Awards Night

Product Launch Event

Gala Event

Idea Sharing Sessions

Team Building Activities

Annual Meet

Off Site

Corporate Events

Training Delivery

Training & Assessment	Online/ On Site/ Hybrid
Training Delivery	Presentation, Role Play, Activities, Quiz, Video, Game, Templates
Pre & Post Assessments	

Insadec Training USP

Research based & modern training
Expert lead training

Our Benefits

- ✓ Our training is alignment with Business Goals, not just good sessions.
- ✓ Our training improves performance or KPIs.
- ✓ Our trainers who've led teams, not just taught them. They understand the mind-set,

processes, problems faced by participants, etc.

- ✓ Our training is relevant and contextual training. We do not have generic training material.
- ✓ We align with skill gaps and role levels. We close your skill gaps.
- ✓ We have blended, engaging, and evidence-based learning design.
- ✓ Our training will show tangible learning outcomes that can be transferred to the job role.
- ✓ Our training focuses on long-term workforce readiness.
- ✓ Our training will contribute to bottom-line outcomes.
- ✓ We directly support your action plans and people strategy.
- ✓ Our training is practical, not just theoretical and provides value for the participants.
- ✓ Our trainers have strong facilitator skills to drive learner engagement.
- ✓ Our training will also focus on behavioural changes.
- ✓ We have done training in various companies, organizations, industry bodies, top academic management institutes in the country where students pass CAT exams.